

CREST and ENSAE Paris  
5 Avenue Henry Le Chatelier  
91120 Palaiseau, France  
September 2018

## ANETT JOHN

anett.john@ensae.fr  
anettjohn.com  
+33 (0) 782 97 98 54

### RESEARCH INTERESTS

Development Economics, Behavioural Economics, Health Economics (primary)  
Applied Microeconomics, Public Economics (secondary)

### CURRENT AND PAST POSITIONS

2014–present	CREST and ENSAE	Assistant Professor
2018 (Mar-May)	Yale University	Visiting Assistant Professor
2017 (Jan-Aug)	University of Oxford, CSAE	Visiting Assistant Professor
2012–present	Innovations for Poverty Action (IPA)	Member

### EDUCATION

2010-2014	London School of Economics	PhD Economics <i>Supervisors: O. Bandiera, M. Ghatak, G. Bryan</i>
2008-2010	London School of Economics	MRes Economics (merit)
2007-2008	University of Warwick	MSc Economics (distinction)
2006	National University of Singapore	Visiting Student
2003-2006	University of Bayreuth	BA Philosophy & Economics (distinction)

### PAPERS

[When Commitment Fails - Evidence from a Field Experiment](#)

Revise & Resubmit, 2nd round, *Management Science*.

(IPA Project: Regular Savers, World Bank Development Impact Blog)

[What Motivates Health Behavior: Preferences, Beliefs, or Constraints? Evidence from Psychological Interventions in Kenya](#) (with Johannes Haushofer and Kate Orkin).

[You Get What You Pay For: Evidence from a Jobseeker Conditional Cash Transfer Program in France](#) (with Romain Aeberhardt, Vera Chiodi, Bruno Crépon, Mathilde Gaini, and Augustin Vicard), *Draft available upon request*.

[High Loan Repayment Without The Peer Pressure? Repayment Flexibility vs Joint Liability in Microfinance](#) (with Kristina Czura and Lisa Spantig), *Draft available upon request*.

[Can Fixed Regular Deposits Overcome Savings Constraints?](#)

*Revue Economique* 68, No. 5, 2017.

An earlier version with data from Bangladesh is available as *EOPP Discussion Paper 51*.

[Determinants of Urbanization](#) (with Guanghua Wan), *Economics Working Paper Series 355*, Asian Development Bank, July 2013.

[Rien Ne Va Plus - The 2007/2008 Credit Crunch and What Gambling Bankers Had to Do With It](#) (MSc thesis, Best Dissertation Prize 2008), *The Warwick Economics Research Paper Series 892*, University of Warwick, January 2009.

## WORK IN PROGRESS

*Does Mental Health Impede Economic Investment? Evidence from Syrian Refugees in Lebanon*, with Stefan Dercon and Karlijn Morsink

*Self-Discrimination in Jobseeker Behaviour*, with Frédéric Schneider

*Food at Work*, with Justin Sydnor

*Does Discrimination Interact with Institutions? - Evidence from the French Housing Market*, with Eric Mengus, Tomasz Michalski, and Frédéric Schneider

## INVITED PRESENTATIONS

- 2018 Yale University (Development Lunch Seminar), Collier Conference on Behavioral Economics (Tel Aviv, poster), ESA World Meeting (Berlin)
- 2017 NBER-BREAD Winter meeting, European Network Development Conference (EUDN), AEA-ASSA Annual Meeting (poster), RWI Essen Seminar, 10th Maastricht Behavioral and Experimental Economics Symposium (M-BEES), Econometric Society European Meeting (Lisbon, two papers), CSAE Lunch Seminar (Oxford), Blavatnik Departmental Seminar (Oxford), CREST LMI-LEPP Seminar, Paris School of Economics (Development Lunch Seminar), Berlin Youth Unemployment Conference (RWI, GIZ).
- 2016 University of Copenhagen (Passive Choices Workshop), Econometric Society European Meeting (Geneva, solicited paper), CREST LMI-LEPP Seminar, Centre for European Research in Microfinance (CERMi Brussels/Mons).
- 2015 Stanford Institute for Theoretical Economics (Session 6: Psychology and Economics), Christmas Conference of the German Economists Abroad, Symposium on Economic Experiments in Developing Countries (SEEDEC Prague), GATE-LAB Seminar (University of Lyon), Annual Congress of the European Economic Association, 2015 European meeting of the Economic Science Association, Annual Meeting of the French Experimental Economics Association, London Experimental Workshop (LEW 2015), Paris School of Economics (Economics & Psychology Seminar), Annual Conference of the Centre for the Study of African Economies (CSAE Oxford), École Polytechnique.
- 2014 PacDev 2014, Institute for Fiscal Studies (EDePo Workshop), University of Western Ontario, University of Edinburgh, University of Konstanz, CREST-ENSAE Paris, International Conference of the Courant Research Centre on Poverty, Equity, and Growth (Göttingen, Germany).
- 2013 LSE STICERD Seminar, Annual International Conference of the Research Committee on Development Economics (Verein für Socialpolitik).

## REFEREEING SERVICE

Review of Economic Studies, Review of Economics and Statistics, Journal of the European Economic Association, Journal of Public Economics, Journal of Economic Theory, Games and Economic Behaviour, Journal of Economic Psychology, Economic Development and Cultural Change, Oxford Development Studies, Annals of Economics and Statistics, Journal of Asian Economics, Journal of the Italian Economic Association.

## GRANTS AND AWARDS

12/2017	Research Grant, Peace and Recovery Program, Innovations for Poverty Action (U.S. \$26,725)
09/2016	Research Grant 'Chaire Sécurisation des Parcours Professionnels' (€10,000)
07/2016	Summer Institute on Field Experiments, Chicago (invited participant)
05/2016, 05/2018	Behavioral Economics Annual Meeting (invited participant)
03/2015	UCSD Rady Spring School in Behavioral Economics
2015-2018	Labex Ecodec Research Grants (€40,000)
10/2013	Small Academic Expenses Grant, Royal Economic Society
07/2012-07/2013	Research Grant, Yale Savings and Payments Research Fund, Innovations for Poverty Action (U.S. \$50,700)
10/2008-09/2012	Economic & Social Research Council Quota Award, LSE, Department of Economics (GBP 84,000)
09/2008	Best Dissertation Prize 2008, University of Warwick
09/2007-09/2008	Graduate Scholarship of the German Academic Exchange Service (DAAD)

## TEACHING

2014-2018	Econometric Methods for the Evaluation of Public Policies (MSc level), ENSAE
2016/17, 2017/18	Guest Lectures in Behavioural Development Economics (MSc level), Oxford
2016/17, 2017/18	Development Economics (MSc level), ENSAE
2016/17, 2017/18	Experiments in Economics and Social Sciences (MSc level), ENSAE
2012-2014	EC411 Microeconomics (MSc level), Economics Teaching Fellow, LSE
2012-2014	EC400 Statistics (MSc level), Economics Teaching Fellow, LSE
2012-2014	Academic Advisor (for 15 undergraduate students), LSE
2009-2012	EC201 Microeconomic Principles (BSc level), Graduate Teaching Assistant, LSE
2004-2006	Intermediate Microeconomics, Teaching Assistant, University of Bayreuth

## OTHER EXPERIENCE

02/2012-08/2013	Principal Investigator at Innovations for Poverty Action (IPA)
07/2011-09/2011	Intern at the Asian Development Bank, Development Indicators and Policy Research Division (ERDI)
06/2007-08/2007	Volunteer at Aldea Yanapay, Cusco, Peru
02/2007-05/2007	Research Assistant at the German Institute for Economic Research (DIW Berlin), Dept. for International Economics, Project EU-FP7 'Security Economics'
10/2006-01/2007	Internship with the Federal Ministry of Economic Cooperation and Development (BMZ Bonn)
09/2005-11/2005	Internship with the Institute for Applied Knowledge (iaw-Köln)
10/2005	Research Excursion to India and China, Chair for Economic Theory, University of Bayreuth
07/2005-09/2008	Volunteer for Transparency International (German Chapter), Group Founder 'Corruption and Development Cooperation'
10/2003-05/2004	Member of the Workgroup 'Economic and Social Capacity of Developing Countries', University of Bayreuth
08/2000-07/2001	International Exchange and High School Attendance in Iowa/USA, High School Diploma (GPA 4.0)

## OTHER INFORMATION

Memberships: American Economic Association, European Economic Association, Royal Economic Society, Association Française d'Economie Expérimentale, Economic Science Association

Languages: German (native), English (fluent), French (conversational), Spanish (conversational)

Citizenship: Germany

Software: Stata, L<sup>A</sup>T<sub>E</sub>X, LyX, Matlab, eViews, basic HTML, MS Office

Interests: Classical Singing (studying under Jane Highfield, Royal Academy of Music and Guildhall School of Music & Drama)